Corporate Finance 6th edition Berk Solutions Manual

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Chapter 1
The Corporation

1-1. **What is the most important difference between a corporation and *all* other organizational forms?**
A corporation is a legal entity separate from its owners.

1-2. **What does the phrase *limited liability* mean in a corporate context?**
Owners' liability is limited to the amount they invested in the firm. Stockholders are not responsible for any encumbrances of the firm; in particular, they cannot be required to pay back any debts incurred by the firm.

1-3. **Which organizational forms give their owners limited liability?**
Corporations and limited liability companies give owners limited liability. Limited partnerships provide limited liability for the limited partners, but not for the general partners.

1-4. **What are the main advantages and disadvantages of organizing a firm as a corporation?**
Advantages: Limited liability, liquidity, infinite life
Disadvantages: Double taxation, separation of ownership and control

1-5. **Explain the difference between an S corporation and a C corporation.**
C corporations must pay corporate income taxes; S corporations do not pay corporate taxes, but must pass through the income to shareholders to whom it is taxable. S corporations are also limited to 100 shareholders and cannot have corporate or foreign stockholders.

1-6. **You are a shareholder in a C corporation. The corporation earns $2 per share before taxes. Once it has paid taxes it will distribute the rest of its earnings to you as a dividend. The corporate tax rate is 40% and the personal tax rate on (both dividend and non-dividend) income is 30%. How much is left for you after all taxes are paid?**
First, the corporation pays the taxes. After taxes, $\$2\times(1-0.4)=\$1.20$ is left to pay dividends. Once the dividend is paid, personal tax must be paid, which leaves $\$1.20\times(1-0.3)=\$0.84$. So, after all the taxes are paid, you are left with 84¢.

1-7. **Repeat Problem 6 assuming the corporation is an S corporation.**
An S corporation does not pay corporate income tax. So it distributes $2 to its stockholders. These stockholders must then pay personal income tax on the distribution. So they are left with $\$2\times(1-0.3)=\$1.40$.

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1-8. You have decided to form a new start-up company developing applications for the iPhone. Give examples of the three distinct types of financial decisions you will need to make.

As the manager of an iPhone applications developer, you will make three types of financial decisions.

i. You will make investment decisions, such as determining which type of iPhone application projects will offer your company a positive NPV and that your company, therefore, should develop.
ii. You will make the decision on how to fund your iPhone application investments and what mix of debt and equity your company will have.
iii. You will be responsible for the cash management of your company, ensuring that your company has the necessary funds to make investments, pay interest on loans, and pay your employees.

1-9. When a pharmaceutical company develops a new drug, it often receives patent protection for that medication, allowing it to charge a higher price. Explain how this public policy of providing patent protection might help align the corporation's interests with society's interests.

Without patent protection, the developer of the drug would be forced to lower prices to compete with generic manufacturers. Because this price competition would lower expected future profits, the developer would be willing to spend much less in R&D to develop the drug initially, and drug innovation would be curtailed.

Alternatively, by allowing the drug's developer to earn higher profits that are commensurate with the value of the drug to society, drug developers will find it in their best interests to spend more on R&D, and drug innovation is enhanced. Thus, patent protection can align the corporation's and society's interests and provide for more efficient spending on drug R&D.

1-10. Corporate managers work for the owners of the corporation. Consequently, they should make decisions that are in the interests of the owners, rather than their own. What strategies are available to shareholders to help ensure that managers are motivated to act this way?

Shareholders can do the following.

i. Ensure that employees are paid with company stock and/or stock options.
ii. Ensure that underperforming managers are fired.
iii. Write contracts that ensure that the interests of the managers and shareholders are closely aligned.
iv. Mount hostile takeovers.

1-11. Suppose you are considering renting an apartment. You, the renter, can be viewed as an agent while the company that owns the apartment can be viewed as the principal. What principal-agent conflicts do you anticipate? Suppose instead that you work for the apartment company. What features would you put into the lease agreement that would give the renter incentives to take good care of the apartment?

The agent (renter) will not take the same care of the apartment as the principal (owner) because the renter does not share in the costs of repairing damage to the apartment. To mitigate this problem, having the renter pay a deposit should motivate the renter to keep damages to a minimum. The deposit forces the renter to share in the costs of repairing any problems that they cause.

1-12. You are the CEO of a company and you are considering entering into an agreement to have your company buy another company. You think the price might be too high, but you will be the CEO of the combined, much larger, company. You know that when the company gets bigger, your pay and prestige will increase. What is the nature of the agency conflict here and how is it related to ethical considerations?

There is an ethical dilemma when the CEO of a firm has the opposite incentives to those of the shareholders. In this case, you (as the CEO) have an incentive to potentially overpay for another company (which would be damaging to your shareholders) because your pay and prestige will improve.

1-13. Are hostile takeovers necessarily bad for firms or their investors? Explain.

No. They are a way to discipline managers who are not working in the interests of shareholders.

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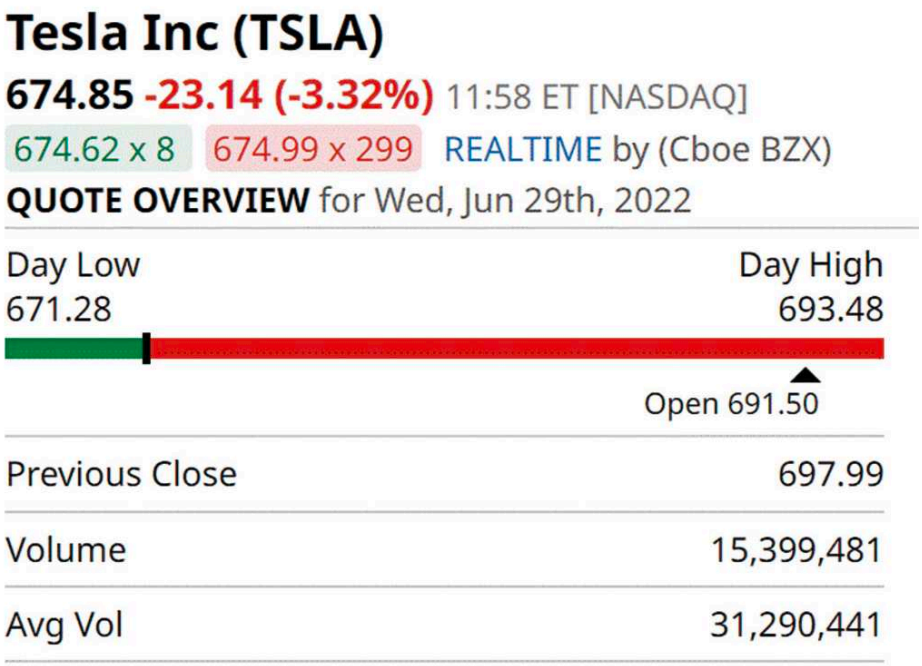
1-14. What is the difference between a public and private corporation?
The shares of a public corporation are traded on a public exchange (or "over the counter" in an electronic trading system), while the shares of a private corporation are not traded on a public exchange.

1-15. Describe the important changes that have occurred in stock markets over the last decade.
Markets have become more fragmented, stocks no longer predominantly trade on the markets on which they are listed, off-exchange transactions in dark pools are now much more common, and official market makers have largely disappeared, replaced now by the limit order book.

1-16. Explain why the bid-ask spread is a transaction cost.
Investors always buy at the ask and sell at the bid. Because ask prices always exceed bid prices, investors "lose" this difference. It is one of the costs of transacting. Because the market makers take the other side of the trade, they make this difference.

1-17. Explain how the bid-ask spread is determined in most markets today.
The bid-ask spread of a stock is determined by the outstanding limit orders. The limit sell order with the lowest price is the ask price. The limit buy order with the highest price is the bid price. The bid-ask spread is determined by the best bid and offer prices in the limit order book

1-18. The following quote on Tesla stock appeared on June 29, 2022, on Barchart.com:



If you wanted to buy Tesla, what price would you pay? How much would you receive if you wanted to sell Tesla?
You would buy at $674.99 and sell for $674.62.

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1-19. Suppose the following orders are received by an exchange for Cisco stock:

- **Limit Order: Buy 200 shares at $25**
- **Limit Order: Sell 200 shares at $26**
- **Limit Order: Sell 100 shares at $25.50**
- **Limit Order: Buy 100 shares at $25.25**

a) What are the best bid and ask prices for Cisco stock?
Best bid = $25.25, Best ask = $25.50

b) What is the current bid-ask spread for Cisco stock?
Bid-Ask spread = $25.50 – 25.25 = $0.25

c) Suppose a market order arrives to buy 200 shares of Cisco. What average price will the buyer pay?
Buy 100 shares at $25.50 and 100 shares at $26, for an average price of $25.75

d) After the market order in (c) clears, what are the new best bid and ask prices, and what is the new bid-ask spread for Cisco?
Best bid = $25.75, Best ask = $26, Bid-Ask spread = $0.25

1-20. Why has finance historically been an early adopter of new technology?
The financial industry has very large profits and is very competitive. Adopting the latest technology can lead to a competitive advantage. Given the large profits that a competitive advantage provides, the incentives to use the technology are high.

1-21. Choose 3 of the following companies and describe how they are utilizing new technology in the provision of financial services?

a) Wealthfront
Wealthfront is a financial planning and robo-advisor. It used the advances in artificial intelligence to provide computer based investment advice.

b) LendingTree
Lending Tree is an alternative loan platform that links consumers to individual lenders using their online platform.

c) Metromile
Metromile is a car insurer that allows consumers to pay by the number of miles they drive. The data on how much its customers are driving is collected automatically through a small wireless device located in each insured car.

d) Acorns
Acorns is a robo-advisor with a twist. They link to customer purchases and automatically invest their money based on a rule such as "taking the change". They combine both the artificial intelligence technology of how to invest with the communications technology of being able to implement rules like invest the change from every purchase.

e) Robinhood
Robinhood is a financial service company that facilitates easy, commission-free trades of stocks, exchange-traded funds (ETFs), options, gold, and cryptocurrencies through a mobile app.

f) Stripe
Stripe is a payment services provider that provides payment processing for in-person and application programming interfaces for online payments. It allows business owners to accept payments from multiple payment methods (such as credit cards, debit cards, or mobile wallets) and currencies.

g) Klarna
Klarna provides payment processing for the e-commerce industry by simplifying the online purchase process, assumes the credit and fraud risk of online retailers, and offers buy now, pay later services.

h) Sofi
Sofi is an online bank and personal finance company that initially funded student loans through alumni and institutional investors and now includes commission- and fee-free stock and cryptocurrency trading as well as insurance and credit monitoring.

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i) Lemonade

Lemonade is an insurance company that utilizes artificial intelligence and machine learning to assist customers in picking insurance policies as well as processing claims. It has also partnered with Sofi in offering insurance to Sofi customers.

1-22. Identify a new fintech startup and describe its business model. What new services or features does it provide to its customers? How does it earn its revenue? How does it differ from traditional providers?

An example fintech startup a student could research is Morty. Morty acts as both a marketplace for users to shop and compare mortgages, as well a broker of loan applications. Morty makes money by charging a fee off the principal of the loan, which are paid for by the lender. Morty differs from competitors by digitizing the entire mortgage process. To use Morty, borrowers need a FICO credit score of 620 or greater, and must show receipts for two years of viable income. Morty's Mortgage Experts can also assist homebuyers with any additional questions, ensuring a smooth experience from start to finish.

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Chapter 1
The Corporation and Financial Markets

I. Chapter Outline

The following chapter outline is correlated to the PowerPoint Lecture Slides. The PowerPoint slides are referenced in **bold**. Alternative Examples to selected textbook examples are also available in the PowerPoint Lecture Slides and are also referenced in **bold**.

1.1 The Four Types of Firms **(Slide 6)**
- Sole Proprietorships **(Slide 8)**
- Figure 1.1: Types of U.S. Firms **(Slide 7)**
- Partnerships **(Slides 9–10)**
- Limited Liability Companies **(Slide 11)**
- Corporations **(Slides 12–14)**
  - Formation of a Corporation
  - Ownership of a Corporation
- Tax Implications for Corporate Entities **(Slide 15)**
  - S Corporations
- Example 1.1: Taxation of Corporate Earnings **(Slides 16–17)**
- *PowerPoint* Alternative Example 1.1 **(Slides 18–19)**
- Example 1.2: Taxation of S Corporation Earnings **(Slides 20–21)**
- *PowerPoint* Alternative Example 1.2 **(Slides 22–23)**

1.2 Ownership Versus Control of Corporations **(Slide 24)**
- The Corporate Management Team **(Slides 24–25)**
- Interview with David Viniar
- The Financial Manager **(Slide 26)**
  - Investment Decisions
  - Financing Decisions
  - Cash Management
- Figure 1.2: Organizational Chart of a Typical Corporation **(Slide 25)**
- Finance in Times of Disruption: The Dodd-Frank Act
  - Cash Management
- The Goal of the Firm (**Slide 27**)
- The Firm and Society (**Slide 28**)
- Ethics and Incentives within Corporations (**Slides 29–31**)
  - Agency Problems
- Shareholder versus Stakeholder Value
- Finance in Times of Disruption: The Dodd-Frank Act on Corporate Compensation

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- Citizens United v. Federal Election Commission
  - The CEO's Performance **(Slide 30)**
  - Corporate Bankruptcy **(Slide 31)**
- Airlines in Bankruptcy

1.3 The Stock Market **(Slides 32–33)**
- Figure 1.3: Worldwide Stock Markets Ranked by Two Common Measures **(Slide 37)**
- Primary and Secondary Stock Markets **(Slide 34)**
- Traditional Trading Venues **(Slide 35)**
- Interview with Frank Hatheway
- New Competition and Market Changes **(Slides 36, 39)**
- Figure 1.4: Trading volumes for NYSE- and NASDAQ- listed shares (**Slide 38)**
- Dark Pools **(Slide 40)**

1.4 Fintech: Finance and Technology **(Slide 41)**
- Telecommunications **(Slide 42)**
- Security and Verification **(Slide 43)**
- Automation of Banking Service **(Slide 44)**
- Big Data and Machine Learning **(Slide 45)**
- Competition **(Slide 46)**

II. Learning Objectives

1-1 List and define the four major types of firms in the United States; describe major characteristics of each type, including the means for distributing income to owners.

1-2 Distinguish between limited and unlimited liability, and list firm types that are subject to each type of liability.

1-3 Describe the taxation consequences for C and S corporate forms.

1-4 Discuss the division of corporate ownership into shares of stock; evaluate the implications of that division for corporate decision making.

1-5 Explain how corporate bankruptcy can be viewed as a change in firm ownership.

1-6 Compare and contrast the characteristics of shares that are publicly traded and those that are not.

1-7 Describe the major changes that stock markets have gone through in the last decade.

1-8 Differentiate between trading on an exchange and trading in a dark pool.

1-9 Describe the impact of various types of Fintech, such as telecommunications, security, automation, and big data on the field of finance.

III. Chapter Overview

Chapter 1 begins by discussing the "birth" of the modern corporation. The chapter examines important characteristics of the four major types of firms in the United States; however, the focus is on the corporation. Section 1.2 defines the agency relationships that sometimes occur in a corporation. Section 1.3 focuses on the stock market and its advantages in raising capital.

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1.1 The Four Types of Firms

The four major types of firm in the United States are the sole proprietorship, partnership, limited liability company, and corporation. The section begins by defining each type and then highlights the differences among them. Particular emphasis is placed on the following areas that distinguish the four types:

1. Ease of formation
2. Separation between the firm and the owner from the perspective of the owner's personal liability
3. Lifespan of the firm
4. Ease of transference of ownership

The text emphasizes the corporate form. In this chapter, the authors focus on the fact that, although corporations take a great deal of effort to form, they have some distinct advantages. The life of the firm is not limited to the life of any particular individual. Ownership in the corporation is very easy to transfer through either purchase or sale of shares of stock. However, there are some disadvantages as well. Each shareholder is likely to own only a small percentage of the stock; agency problems can be pretty serious (see Section 1.3). There is extreme separation between the firm and its owner.

Corporations are taxed in a very different way than other types of firms. Example 1.1 shows the double taxation of corporate earnings when dividends are paid. Example 1.2 shows how taxation of S corporations differs from that of C corporations.

1.2 Ownership Versus Control of Corporations.

Section 1.2 highlights the separation of ownership and control in the corporation, with particular emphasis on principal-agent problems and the firm's relationship with society. The chapter emphasizes the market for corporate control as the primary means for encouraging managers and boards of directors to act in the best interest of shareholders.

Firm financial managers are charged with three primary tasks: financing decisions, investing decisions, and cash management (aka working capital management) decisions.

This section of the chapter discusses the goal of the firm and agency problems. There is a fairly lengthy discussion of ESG related topics, as well as a call-out box discussing shareholder versus stakeholder value.

1.3 The Stock Market

An important feature of equity investment is its liquidity. Stock markets improve liquidity for investors by enabling investors to trade shares of public corporations. The NYSE is the world's largest stock market. It has a physical location, where market makers match buyers to sellers. The NASDAQ is an electronic network, where prices are posted so that they can be viewed by all participants.

Stock markets have undergone tremendous change over the last decade. Fully electronic exchanges handle more than half of all trades (Figure 1.4). Dark pools offer investors the ability to trade at a better price, but there is no guarantee that the trade will be made. Including dark pools, researchers estimate that as many as 50 venues are available for trading stock in the United States alone. They compete mainly on liquidity. Stock markets remain in a state of flux.

1.4 Fintech: Finance and Technology

The relation between financial innovation and technological innovation is known as Fintech. The field of finance has been very important in technological advancement, and the converse is also true. In the 1840s the telegraph connected distant markets and enabled the first stock ticker system. Today, some trades use microwave technology to transmit orders at the highest possible speeds. Security and verification are very important in the financial world, and blockchain technology is a form of

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advanced cryptography that allows transactions to be recorded in a verifiable way without the intervention of a trusted third party.

Another advance in fintech is automated transactions, such as ATMs and smartphone apps. One new development is the recent growth in robo-advisors, which provide investment recommendations and other financial advice via computer programs.

One of the first examples of "big data" was financial information, which is now stored electronically by companies such as Bloomberg, which collects and disseminates data all over the world. Computer investing algorithms use big data in an attempt to find patterns that will allow them to predict future prices. This strategy has been successful for short periods of time, but as computer algorithms compete with one another and traders adjust their strategies to make them less predictable, a technological arms race has ensued. Fintech has also enabled financial services firms to improve their product offerings and make improved lending decisions. Finally, nonfinancial organizations, such as Google, Apple, and Paypal, provide payment services that had typically been provided by banks.

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