Business Ethics 9th edition Shaw Test Bank

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TRUE/FALSE

1 : In ethics, normative theories propose some principle or principles for distinguishing right actions from wrong actions.
A : true
B : false

Correct Answer : A

2 : The view that associates morality with self-interest is egoism.
A : true
B : false

Correct Answer : A

3 : Egoists only do what they feel like doing.
A : true
B : false

Correct Answer : B

4 : Ethical egoism says that human beings are, as a matter of fact, so constructed that they must behave selfishly.
A : true
B : false

Correct Answer : B

5 : When a utilitarian like Jeremy Bentham advocates the greatest happiness for the greatest number, we must consider unhappiness or pain as well as happiness.
A : true
B : false

Correct Answer : A

6 : Jeremy Bentham thought that a community is no more than the individuals who compose it and that the interests of the community are simply the sum of the interests of its members.
A : true
B : false

Correct Answer : A

7 : According to Jeremy Bentham and John Stuart Mill, pleasure is the one thing that is intrinsically good or worthwhile.
A : true
B : false

Correct Answer : A

8 : One feature about utilitarianism that makes it appealing as a standard for moral decisions in business and nonbusiness organizations is that it provides a clear and straightforward basis for formulating and testing policies.

A : true
B : false

Correct Answer : A

9 : Adam Smith made the point that individual pursuit of self-interest (egoistic conduct), even when subject to rules and constraints, always undermines the utilitarian goal of producing the most good for all.
A : true
B : false

Correct Answer : B

10 : According to Adam Smith, if business is left to pursue its self-interest, the good of society will be compromised and harmed.
A : true
B : false

Correct Answer : B

11 : According to Immanuel Kant, moral reasoning is based on factual knowledge.
A : true
B : false

Correct Answer : B

12 : Immanuel Kant believed that it is only when we act out of feeling or sentiment that our actions have moral worth.
A : true
B : false

Correct Answer : B

13 : By maxim, Immanuel Kant meant the subjective principle of an action, the principle that people in effect formulate in determining their conduct.
A : true
B : false

Correct Answer : A

14 : A hypothetical imperative tells us to act as we would want everyone to act in that situation.
A : true
B : false

Correct Answer : B

15 : Immanuel Kant believed that prostitution was immoral because, by selling their sexual services, prostitutes allow themselves to be treated as only a means to an end.
A : true
B : false

Correct Answer : A

16 : A prima facie obligation is an obligation that can be overridden by a more important obligation.
A : true
B : false

Correct Answer : A

17 : The connection between rights and duties is that, generally speaking, if you have a right to do something, then someone else has a correlative duty to act in a certain way.
A : true
B : false

Correct Answer : A

18 : A supererogatory act is an act that would be good not to do to, but doing it is not absolutely wrong.
A : true
B : false

Correct Answer : B

19 : W. D. Ross denied that we have immediate, intuitive knowledge of the basic prima facie obligations.
A : true
B : false

Correct Answer : B

20 : The rights guaranteed in the Bill of Rights are positive rights, not negative rights.
A : true
B : false

Correct Answer : B

21 : All moral rights are legal rights.
A : true
B : false

Correct Answer : B

22 : According to W. D. Ross, we have immediate intuitive knowledge of the basic prima facie moral obligations/principles.
A : true
B : false

Correct Answer : A

23 : Nonconsequentialist theories of ethics never consider the consequences of an action or rule when making a moral judgment.
A : true
B : false

Correct Answer : B

24 : Rule utilitarianism applies the utilitarian standard, not to individual actions, but to moral codes as a whole.
A : true
B : false

Correct Answer : A

25 : Richard Brandt defends a form of act utilitarianism.
A : true
B : false

Correct Answer : B

SHORT RESPONSE

26 : Identify two forms of ethical egoism. What are these two forms and how do they differ from one another?

Correct Answer : See referenced section.

27 : What is the difference between egoism as an ethical theory and psychological egoism?

Correct Answer : See referenced section.

28 : Explain one of the three criticisms of utilitarianism..

Correct Answer : See referenced section.

29 : According to Immanuel Kant, lying is never morally permissible. Why does he believe this?

Correct Answer : See referenced section.

30 : According to Kant, when does an action have moral worth?

Correct Answer : See referenced section.

31 : What is the difference between the categorical imperative and a hypothetical imperative?

Correct Answer : See referenced section.

32 : State two alternative formulations of Immanuel Kants categorical imperative. What are these two formulations?

Correct Answer : See referenced section.

33 : What is a prima facie obligation?

Correct Answer : See referenced section.

34 : What is the difference between legal rights and moral rights and between negative rights

and positive rights?

Correct Answer : See referenced section.

35 : Human rights have at least four important characteristics. What are these characteristics of human rights?

Correct Answer : See referenced section.

MULTIPLE CHOICE

36 : Consequentialism
A : is best represented by Rosss theory of ethics.
B : states that sometimes the consequences of our actions can be morally relevant.
C : states that the moral rightness of an action is determined solely by its results.
D : differs from nonconsequentialism because nonconsequentialism denies that consequences have any moral significance.

Correct Answer : C

37 : The only accurate statement about consequentalism is:
A : Utilitarianism is a nonconsequentialist ethical theory.
B : Utilitarianism is an egoistic normative theory.
C : Consequentialism says that the moral rightness of an action is determined solely by its results.
D : Nonconsequentialists deny that consequences have any moral significance.

Correct Answer : C

38 : If you adopt egoism as your moral code, then
A : you can never act honestly or be gracious or helpful to others.
B : you must endorse hedonism.
C : you must always avoid any unpleasant or painful experiences.
D : you believe that it is morally right to do whatever promotes your best interest.

Correct Answer : D

39 : According to the text, psychological egoism
A : is derived from alleged fact that human beings are by nature selfish creatures.
B : is the same principle of morality as ethical egoism.
C : is the view that the best way to promote our own self-interest is to sometimes be selfish.
D : is based on hedonism.

Correct Answer : A

40 : Which of the following represents a utilitarian belief?
A : We must always support what most people want, i.e., by majority rule.
B : We should bring about the most happiness for everyone affected by our actions.
C : We should concern ourselves only with the immediate results of our actions.
D : We must always disregard our own happiness when deciding what to do.

Correct Answer : B

41 : According to act utilitarianism, an action is morally right if and only if
A : it makes the person who does it happy.
B : everyone prefers that action to any other action.
C : it maximizes total, net happiness.
D : it brings only happiness and causes no pain.

Correct Answer : C

42 : Utilitarians believe that
A : knowledge, friendship, and aesthetic satisfaction are intrinsically valuable (or inherently good).
B : we can predict with certainty the future consequences of our actions.
C : an action that leads to unhappiness is morally right if any other action that you could have performed instead would have brought about even more unhappiness.
D : an action cant be right if the people who are made happy by it are outnumbered by the people who are made unhappy by it.

Correct Answer : C

43 : Which of the following considerations about utilitarianism is correct?
A : The great 19th century utilitarians, Jeremy Bentham and John Stuart Mill, believed that pleasure and happiness were different things.
B : Bentham was concerned with the quantity of pleasure that an action produces, not with distinctions based on the type of the pleasure.
C : Act utilitarianism and rule utilitarianism consistently agree upon which actions are morally right.
D : Utilitarians believe that we cant compare one persons happiness with that of another.

Correct Answer : B

44 : The case of the death-bed promise shows that
A : utilitarianism may lead to conclusions that conflict with our ordinary ideas of right and wrong.
B : keeping your promises never maximizes happiness.
C : it was wrong to have made the promise in the first place.
D : utilitarianism reduces effectively to egoism in practice.

Correct Answer : A

45 : Utilitarianism is appealing as a standard for moral decision making in business. Which of the following provides a reason for this?
A : Utilitarianism provides an objective way of resolving conflicts of self-interest.
B : Utilitarianism provides a rigid approach to moral decision making.
C : Utilitarianism provides a fuzzy standard for formulating and testing policies.
D : Utilitarianism gives us firm rules to follow, rules that dont permit exceptions.

Correct Answer : A

46 : Which of the following is true regarding utilitarian beliefs?
A : Utilitarians wish to maximize happiness not simply immediately, but in the long run as well.
B : Utilitarians contend that we can determine with certainty what the future consequences of our present actions will be.

C : When choosing among possible actions, utilitarianism requires us to disregard our own happiness.
D : For the hedonistic utilitarian, knowledge, friendship, and aesthetic satisfaction are inherently good.

Correct Answer : A

47 : Which of the following is true regarding Immanuel Kants beliefs?
A : He defended a consequentialist theory of right and wrong.
B : He believed that all duties are prima facie duties.
C : He believed that moral principles rest on empirical data, on observation and experiment.
D : He believed that reason by itself can reveal the basic principles of morality.

Correct Answer : D

48 : According to Kant
A : good will is the only thing that is good in itself.
B : an action has moral worth if it is consistent with the categorical imperative.
C : only actions based on feeling or sentiment have moral worth.
D : a self-interested person can never do the right action.

Correct Answer : A

49 : Imagine a shopkeeper who is honest because being honest is good for business. When the shopkeeper refrains from cheating a customer, Kant would say this action
A : was wrong because its motive was impure.
B : was in accordance with duty, but not done from duty.
C : displayed a high level of moral worth.
D : shows that he was following the categorical imperative.

Correct Answer : B

50 : If you want to go to law school, then you must take the LSAT exam. This statement is an example of
A : the transcendental imperative.
B : the categorical imperative.
C : a hypothetical imperative.
D : irrational behavior.

Correct Answer : C

51 : Kant believed that we should always act
A : in such a way that we can will the maxim of our action to be a local law.
B : in a way that treats success as an end in itself, never merely as means.
C : in a way that would be universally unacceptable to all rational beings.
D : in a way that moral beings give the moral law.

Correct Answer : D

52 : A key idea of Immanuel Kants ethical theory is that:
A : all duties are prima facie duties.
B : the moral permissibility of our actions depends entirely upon their consequences.
C : we should treat people as ends in themselves, never merely as means.

D : only pleasure has intrinsic value.

Correct Answer : C

53 : According to W. D. Rosss theory
A : a prima facie obligation is absolute and can never be overridden.
B : what we should do in any specific set of circumstances will always be self-evident.
C : it would be wrong to lie to a murderer even to save the life of a friend.
D : we have various moral duties that cant be reduced to a single, overarching obligation.

Correct Answer : D

54 : Nonconsequentialists like Ross believe that
A : we have no obligation to promote general welfare.
B : utilitarianism doesnt require us to sacrifice as much as we should to help other people.
C : morality permits each of us a sphere in which to pursue our own plans and goals.
D : peoples so-called moral rights are unimportant when determining the right course of action.

Correct Answer : C

55 : Supererogatory actions are
A : actions that are normally wrong to do, but can sometimes be right.
B : actions that it would be good to do but not immoral not to do.
C : actions that we are morally required to do, all things considered.
D : actions that are wrong even though they produce some good.

Correct Answer : B

56 : The statement that best defines rights is
A : all moral rights are legal rights.
B : a negative right is a right to receive certain benefits.
C : a right is an entitlement to act or to have others act in a certain way.
D : all moral rights are human rights.

Correct Answer : C

57 : Which of the following statements is true regarding human rights?
A : Human rights are equal rights; if X is a human right, then everyone has this right.
B : Human rights are transferable and thus alienable.
C : Human rights rest on particular roles and special relationships.
D : Human rights are not natural but are always grounded in a specific legal or political system.

Correct Answer : A

58 : Rule utilitarians
A : believe that the optimal moral code will not normally produce 100% compliance.
B : believe that the optimal moral code would consist of only one rule, namely, always act so as to maximize happiness.
C : assume that everyone will always follow the rules, all the time.
D : believe that an action is wrong if it fails to maximize happiness.

Correct Answer : A

59 : For those who are trying to make moral decisions
A : it is impossible to make progress on controversial ethical issues unless everyone shares the same moral theory.
B : endorsing a moral principle doesnt require you to apply it in all similar situations.
C : moral judgments dont have to be related to some general moral principles.
D : in a moral discussion, clarifying the facts and spelling out the principles to which people are appealing can help us to reach a solution.

Correct Answer : D

60 : A practical basis for discussing moral issues involves taking account of
A : effects, ideals, and obligations.
B : effort, duties, and organization.
C : compassion, intellect, and patience.
D : compliance, contribution, and consequences.

Correct Answer : A

ESSAY

61 : Give a real life example of how obligations, ideals, and effects can be in conflict.Explain how to give resolution to this conflict.

Correct Answer : See referenced section.

62 : Choose two theories of ethics from the reading and explain how you would properly apply them to Case 2.1, Hacking into Harvard.

Correct Answer : See referenced section.

63 : How would the six points of utilitarianism be applied to The Ford Pinto case (Case 2.2) to come to a proper resolution?

Correct Answer : See referenced sections.

64 : Compare and contrast act utilitarianism with rule utilitarianism by showing how each theory would approach a specific business ethics issue such as bribery.

Correct Answer : See referenced sections.?

65 : In the text a practice called churning is discussed as being counter to Kants second formulation of the categorical imperative. Think of another business practice that would violate the second formulation of the categorical imperative and explain why and how it violates a specific maxim.

Correct Answer : See referenced section.?