Legal Environment of Business Text and Cases 10th edition Cross Test Bank

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TRUE/FALSE

1 : The role of the courts is to interpret and apply the laws.?
A : true
B : false

Correct Answer : A

2 : State courts are superior to federal courts.?
A : true
B : false

Correct Answer : B

3 : Minimum contacts with a jurisdiction are never enough to support jurisdiction over a nonresident defendant.?
A : true
B : false

Correct Answer : B

4 : A court can exercise jurisdiction over property that is located within its boundaries.
A : true
B : false

Correct Answer : A

5 : A business firm may have to comply with the laws of any jurisdiction in which it actively targets customers.?
A : true
B : false

Correct Answer : A

6 : For jurisdictional purposes, corporations are considered legal persons.?
A : true
B : false

Correct Answer : A

7 : The minimum-contacts requirement is usually met if a corporation advertises or sells its products within a state.?
A : true
B : false

Correct Answer : A

8 : The amount in controversy in a diversity of citizenship case must be more than $1 million before a federal court can take jurisdiction.?
A : true
B : false

Correct Answer : B

9 : States do not have exclusive jurisdiction on any matter.
A : true
B : false

Correct Answer : B

10 : Concurrent jurisdiction exists when only state courts have the power to hear a particular case.?
A : true
B : false

Correct Answer : B

11 : Small claims courts are inferior trial courts.?
A : true
B : false

Correct Answer : A

12 : In most states, in suits brought in small claims courts, lawyers are not required.
A : true
B : false

Correct Answer : A

13 : In many cases, a court can exercise jurisdiction over an out-of-state defendant who has done business in the state only over the Internet.?
A : true
B : false

Correct Answer : A

14 : To have standing to sue, a party must be “standing” in the geographical jurisdiction of the court in which a suit is filed.?
A : true
B : false

Correct Answer : B

15 : The term venue refers to the location of a trial.?
A : true
B : false

Correct Answer : A

16 : A justiciable controversy is a case in which the court’s decision—the “justice” that will be served—will be controversial.
A : true
B : false

Correct Answer : B

17 : Cases arising between citizens of different states involve diversity of citizenship.?
A : true

B : false

Correct Answer : A

18 : A state case typically originates in a federal court.?
A : true
B : false

Correct Answer : B

19 : Trials courts conduct trials.?
A : true
B : false

Correct Answer : A

20 : The United States Supreme Court does not have original jurisdiction in any case.?
A : true
B : false

Correct Answer : B

21 : Some cases decided by federal courts of appeals are not subject to review by the United States Supreme Court.?
A : true
B : false

Correct Answer : B

22 : Litigation is the process of resolving a dispute through the court system.?
A : true
B : false

Correct Answer : A

23 : The term alternative dispute resolution refers to methods for resolving disputes outside the traditional judicial process.?
A : true
B : false

Correct Answer : A

24 : Negotiation can involve the parties to a dispute and their attorneys.?
A : true
B : false

Correct Answer : A

25 : Negotiation is the most complex form of alternative dispute resolution.?
A : true
B : false

Correct Answer : B

26 : No court offers mediation as an option before a case goes to trial.?
A : true
B : false

Correct Answer : B

27 : In mediation, the mediator proposes a solution and makes a decision resolving the dispute.?
A : true
B : false

Correct Answer : B

28 : Arbitration that is mandated by a court is often binding on the parties.?
A : true
B : false

Correct Answer : B

29 : A court's review of an arbitrator's award may be restricted.?
A : true
B : false

Correct Answer : A

30 : Early neutral case evaluation refers to the resolution of a case before the dispute becomes contentious, when the parties' positions are said to be "neutral."?
A : true
B : false

Correct Answer : B

31 : The verdict in a summary jury trial is binding.?
A : true
B : false

Correct Answer : B

32 : International contracts often stipulate arbitration for resolving disputes.
A : true
B : false

Correct Answer : A

33 : Generally, a foreign court's decision can be enforced in the United States.?
A : true
B : false

Correct Answer : A

34 : Most online dispute resolution services apply international principles promulgated by the United Nations to resolve disputes.?
A : true

B : false

Correct Answer : B

35 : A choice-of-law clause is a provision in a contract that excuses a party from liability for nonperformance due to “acts of God.”?
A : true
B : false

Correct Answer : B

MULTIPLE CHOICE

36 : The Maine state legislature passes a law to regulate local delivery services. The final authority regarding the constitutionality of this law is?
A : ?the judicial system.
B : ?the president of the United States.
C : ?the governor of Maine.
D : ?the U.S. Congress.

Correct Answer : A

37 : As a judge in a federal court, Elena can decide, among other things, whether the laws or actions of the executive and legislative branches are constitutional. The process for making this determination is known as?
A : ?judicial review.
B : ?jurisdiction.
C : ?jurisprudence.
D : ?justifiability.

Correct Answer : A

38 : Hope wants to file a suit against Gerry. For a court to hear the case,?
A : ?Gerry must agree.
B : ?the court must have jurisdiction.
C : ?the parties must have no minimum contacts with each other.
D : ?the parties must own property.

Correct Answer : B

39 : Hua, a resident of Illinois, owns a warehouse in Indiana. A dispute arises over the ownership of the warehouse with Jac, a resident of Kentucky. Jac files a suit against Hua in Indiana. Regarding this suit, Indiana has?
A : ?federal jurisdiction.
B : ?*in personam* jurisdiction.
C : ?*in rem* jurisdiction.
D : ?no jurisdiction.

Correct Answer : C

40 : An Oklahoma state court can exercise jurisdiction over Petro Resources Inc., an out-of-state company, if the firm has?
A : ?minimum contacts with the state.
B : ?maximum contacts with the state.

C : ?median contacts with the state.
D : ?no contacts with the state.

Correct Answer : A

41 : Milo files a suit against Nick in an Ohio state court, noting that Nick operates a Web site through which Ohio residents have done substantial business with him. The court is most likely to have jurisdiction over Nick if Milo's claim arises from
A : anything an Ohio resident has done.
B : Nick's Web site activities relating to conduct in Ohio.
C : nothing an Ohio resident has done.
D : something other than Nick's Web site.

Correct Answer : B

42 : David, an Alabama resident, files suit in an Alabama court against QuickAds, an internet company based in Georgia that provides advertising services. QuickAds' only contact with persons in Alabama has been through QuickAds' passive advertising. The Alabama court is
A : likely to have jurisdiction if the claim David brings is based on QuickAds advertising scheme in Alabama.
B : not likely to have jurisdiction over the case because QuickAds is based in Georgia, and only passively advertises in Alabama.
C : likely to refer the case to a higher district court.
D : likely to refer the case to an appellate court.

Correct Answer : B

43 : McHenry, a New York resident, files a suit in a New York state court against OneWorld Inc., a company based in California. OneWorld's only contact with McHenry is the company's app, which McHenry downloaded while traveling across the United States. According to the sliding-scale analysis, the factor most likely to confer jurisdiction on the New York court is?
A : ?the geographical distance between McHenry and OneWorld.
B : ?the degree of interactivity via the app between McHenry and OneWorld.
C : ?OneWorld's location when the app was created.
D : ?McHenry's location when the app was downloaded.

Correct Answer : B

44 : All Bikes, Inc., a firm in Wisconsin, advertises on the Web. A court in Ohio would be most likely to exercise jurisdiction over All Bikes if the firm?
A : ?did substantial business with Ohio residents over the Internet.
B : ?interacted with any Ohio resident through its Web site.
C : ?only engaged in passive advertising on the Web.
D : ?suddenly removed its ad from the Internet.

Correct Answer : A

45 : Mediocrité, Inc., makes and sells goods that are substandard. Naomi, who has never bought or used a Mediocrité item, files a suit against the firm, alleging that its products are defective. The company's best ground for dismissal of the suit is that Naomi does not have?
A : ?*certiorari.*
B : ?jurisdiction.
C : ?standing.
D : ?sufficient minimum contacts.

Correct Answer : C

46 : Tyler, a citizen of Utah, files a suit in a Utah state court against Virtual Sales Corporation, a Washington state company that does business in Utah. The court has original jurisdiction, which means that?
A : ?the case is being heard for the first time.
B : ?the court has a unique method of deciding whether to hear a case.
C : ?the court has unusual procedural rules.
D : ?the subject matter of the suit is interesting and new.

Correct Answer : A

47 : Stephan wins his suit against Tidewater Boats, Inc. Tidewater's best ground for appeal is the trial court's interpretation of?
A : ?the demeanor of the witnesses during the trial.
B : ?what happened to give rise to the dispute.
C : ?the dealings between the parties before the suit.
D : ?the law that applied to the issues in the case.

Correct Answer : D

48 : Delia files a suit against Eduardo in a Florida state court over the ownership of a boat docked in a Florida harbor. Both Delia and Eduardo are residents of Georgia. Eduardo could ask for a change of venue on the ground that Georgia?
A : ?has a sufficient stake in the matter.
B : ?has jurisdiction.
C : ?has sufficient minimum contacts with the parties.
D : ?is a more convenient location to hold the trial.

Correct Answer : D

49 : Marty files a suit against Norah in a state court over an employment contract. The case proceeds to trial, after which the court renders a verdict. The case is appealed to an appellate court. After the highest state court's review of Marty v. Norah, a party can appeal the decision to the United States Supreme Court
A : if a federal question is involved.
B : if a question of state law remains unresolved.
C : if Marty questions the result.
D : under no circumstances.

Correct Answer : A

50 : Kari and Lillian, who are citizens of Mississippi, are involved in a case related to the adoption of their child. Over this case, Mississippi state courts have?
A : ?concurrent jurisdiction with federal courts.
B : ?concurrent jurisdiction with other state courts.
C : ?exclusive jurisdiction.
D : ?no jurisdiction.

Correct Answer : C

51 : Olivia, a citizen of Nebraska, wants to file a suit against Micah, a citizen of Kansas. Their diversity of citizenship may be a basis for?
A : ?no court to exercise jurisdiction.

B : ?a federal court to exercise original jurisdiction.
C : ?a state court to exercise appellate jurisdiction.
D : ?the United States Supreme Court to refuse jurisdiction.

Correct Answer : B

52 : D'Antoni files a suit in a federal district court against Enya. D'Antoni loses the suit, appeals to the U.S. Court of Appeals for the Ninth Circuit, and loses again. D'Antoni asks the United States Supreme Court to hear the case. The Court is?
A : ?not required to hear the case.
B : ?required to hear the case because D'Antoni lost in a federal court.
C : ?required to hear the case because D'Antoni lost in a lower court.
D : ?required to hear the case because it is an appeal.

Correct Answer : A

53 : The case of Max v. National Credit Co. is heard in a trial court. The case of O! Boy! Ice Cream Co. v. Pecan Corp. is heard in an appellate court. The difference between a trial and an appellate court is whether?
A : ?a trial is being held.
B : ?the court is appealing.
C : ?the parties question how the law applies to their dispute.
D : ?the subject matter of the case involves complex facts.

Correct Answer : A

54 : Carol files a suit against Andy in a state trial court and loses. Carol can?
A : ?not take her case any higher in the court system.
B : ?insist that the United States Supreme Court hear her case.
C : ?plead her case before an appellate court.
D : ?plead her case before a small claims court.

Correct Answer : C

55 : Laredo loses his suit against McLain in a North Dakota state trial court. Laredo appeals to a state intermediate court of appeals and loses again. Laredo would appeal next to?
A : ?the American Arbitration Association.
B : ?the North Dakota Supreme Court.
C : ?the United States Supreme Court.
D : ?the U.S. Court of Appeals for the Eighth Circuit.

Correct Answer : B

56 : The Montana Supreme Court rules against Natural Grocery Mart in a case against One Stop 2 Shop Stores, Inc. Natural Grocery asks the United States Supreme Court to review the case. The Court does not hear the case. This
A : is a decision on the merits that has value as a precedent.
B : indicates agreement with the Montana court's decision.
C : means nothing.
D : means that the Montana court's decision is the law in Montana.

Correct Answer : D

57 : The Kentucky Supreme Court rules against Luther in a case against Motor Cars, Inc. Luther wants to appeal

the case to the United States Supreme Court. Luther must ask the Court to issue a writ of?
A : appeal.
B : ?*certiorari*.
C : ?jurisdiction.
D : ?summons.

Correct Answer : B

58 : Salina files a suit against Tanner. Before going to trial, the parties, with their attorneys, meet to try to resolve their dispute. A third party suggests or proposes a resolution, which the parties may or may not adopt. This is?
A : ?arbitration.
B : ?mediation.
C : ?negotiation.
D : ?not a legitimate form of dispute resolution.

Correct Answer : B

59 : First Community Credit Union and General Hydraulics, Inc., have their dispute resolved in arbitration. Before determining the award, the arbitrator meets with First Community's representative to discuss the dispute without General Hydraulics' representative being present. If this meeting substantially prejudices General Hydraulics' rights, a court will most likely
A : compel arbitration.
B : review the merits of the dispute.
C : review the sufficiency of the evidence.
D : set aside any award.

Correct Answer : D

60 : Sforza files a suit against Thieu. If this suit is like most cases, it will be?
A : ?dismissed during a trial.
B : ?settled before a trial.
C : ?resolved only after a trial.
D : ?appealed to a higher court.

Correct Answer : B

61 : Liz and Moss disagree over the amount due under their contract. To avoid involving any third party in the resolution of their dispute, Liz and Moss might prefer to use the alternative dispute resolution method of?
A : ?arbitration.
B : ?litigation.
C : ?mediation.
D : ?negotiation.

Correct Answer : D

62 : Farmers Pantry Products Inc. and Market Grocers LLC dispute a term in their contract. If Farmers Pantry and Market Grocers have a long-standing business relationship that they would like to continue, they may prefer to settle their dispute through mediation because
A : the case will be heard by a jury.
B : the dispute will eventually go to trial.
C : the process is not as adversarial.
D : the resolution of the dispute will be decided an expert.

Correct Answer : C

63 : If Cornel and Deanna resolve their dispute by having a neutral third party render a binding decision, they will have used the method of?
A : ?arbitration.
B : ?conciliation.
C : ?intervention.
D : ?mediation.

Correct Answer : A

64 : SPF Sunscreen Corporation and Taylor agree to resolve their dispute through arbitration. The arbitrator's decision is called?
A : ?a conclusion of law.
B : ?a finding of fact.
C : ?an award.
D : ?a verdict.

Correct Answer : C

65 : Sour Dough Inc. and The Bread Company agree to a contract that includes an arbitration clause. If a dispute arises, a court having jurisdiction may
A : monitor any arbitration until it concludes.
B : order an arbitrator to rule in a particular way.
C : order a party to bring the dispute to court.
D : order a party to submit to arbitration.

Correct Answer : D

66 : Cullen files a suit against Demi. Cullen and Demi meet, and each party's attorney argues the party's case before a judge and jury. The jury presents an advisory verdict, after which the judge meets with the parties to encourage them to settle their dispute. This is?
A : ?court-ordered arbitration.
B : ?early neutral case evaluation.
C : ?a mini-trial.
D : ?a summary jury trial.

Correct Answer : D

67 : Service Employees International Union and Timberline Products, Inc., have their dispute resolved in arbitration. The arbitrator arbitrates issues that the parties did not agree to submit to arbitration. This is a ground for a court to?
A : ?none of the choices.
B : ?review the merits of the dispute.
C : ?review the sufficiency of the evidence.
D : ?set aside the award.

Correct Answer : D

68 : Millie and Noble dispute the quality of a suite of furniture sold over the Internet. They agree to resolve their dispute in OpenTerms.com, an online forum. Like most online forums, OpenTerms.com applies?
A : ?general, universal legal principles.
B : ?the provisions of the Federal Magistrates Act.

C : ?international principles provided by the United Nations.
D : ?the law of the Internet.

Correct Answer : A

69 : To resolve a dispute in nonbinding arbitration, Alyson in Baltimore and Chuck in Denver utilize E-Resolve, an online dispute resolution (ODR) service. This limits these parties' recourse to the courts?
A : ?not at all.
B : ?until the ODR service has issued a decision.
C : ?with respect to any dispute arising between them.
D : ?with respect to this dispute only.

Correct Answer : A

70 : Quest Inc., a U.S. firm, and Real Treks, Ltd., a Canadian firm, enter into a contract that does not have a forum-selection or choice-of-law clause. Litigation between Quest and Real Treks involving this contract may occur in?
A : ?an online forum only.
B : ?Canada or the United States, but not both.
C : ?Canada, the United States, or both.
D : ?an international, United Nations tribunal only.

Correct Answer : C

ESSAY

71 : Norwest Trucking Corporation files a suit in a state court against Bob's Service Company (BSC), and wins. BSC appeals the court's decision, asserting that the evidence presented at trial to support Norwest's claim was so scanty that no reasonable jury could have found for the plaintiff. Therefore, argues BSC, the appellate court should reverse the trial court's decision. Is the appellate court likely to reverse the trial court's findings with respect to the facts? If not, why not? What are an appellate court's options after reviewing a case?

Correct Answer : An appellate court will reverse a lower court's decision on the basis of the facts if the evidence does not support the findings or if it contradicts them. Appellate courts normally defer to a judge's decision with regard to the facts of a case, however, for a number of reasons. First, trial judges routinely sit as fact finders. As a result, they develop a particular expertise in determining what kind of evidence and testimony is reliable and what kind is not. Second, trial judges and juries have the opportunity to observe witnesses and tangible evidence first hand. The appellate court sees only a cold record of the trial court proceedings and therefore cannot make the kind of judgments about the credibility of witnesses and the persuasiveness of evidence that can be gleaned only from first hand experience. (There are also constitutional reasons for an appellate court to defer to a jury verdict. If, based on the evidence presented to a jury, a reasonable person could have come to the same decision that the jury came to, an appellate court cannot reverse the jury's decision with regard to the facts because this would, in essence, take away a person's right to a jury trial.) An appellate court's options after reviewing a case are to affirm the trial court's judgment, to reverse it in whole, to reverse it in part, to modify the decision, or to remand the case for further proceedings.

72 : Juan sued Abram in state court, and lost his case. He immediately appealed to the intermediate level appellate court for his state, where he lost again. After losing again at the state supreme court level, he is so angry that he wants to take his case all the way to the U.S. Supreme Court. Does Juan have the right to have his case heard by the U.S. Supreme Court? What is the procedure he would use to get the U.S. Supreme Court to hear his case?

Correct Answer : The United States Supreme Court has appellate jurisdiction to hear cases from all federal circuit courts of appeals, and in certain circumstances, from some state supreme courts. The decisions of each state's highest court on all questions of state law are final. Only when issues of federal law are involved can the United States Supreme Court overrule a decision made by a state's highest court. So, in order for Juan to get his case in front of the United States Supreme Court, the case must deal with a federal issue. The method used to bring a case before the Supreme Court is to request a writ of certiorari. A writ of certiorari is an order issued by the Supreme Court to a lower court requiring the lower court to send it the record of the case for review. The Court will not issue a writ unless at least four of the nine justices approve it. It is entirely within the Court's discretion, and most petitions for writs are denied. A denial of the request to issue a writ of certiorari is not a decision on the merits of the case; it simply means that the lower court's decision (in this case the state supreme court) remains the law in that jurisdiction.