Management Strategies in Athletic Training 5th edition Konin Test Bank

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1. Chapter 2 Quiz
What is the term for an athletic trainer's ability to influence the behavior of a superior?

a. authority
*b. counterpower
c. personal influence
d. position power
e. personal power

2. Chapter 2 Quiz 2
What term refers to the aspect of power, granted to either a group or an individual, that legitimizes the right of that group or individual to make a decision for others?

a. position power
b. counterpower
c. personal influence
*d. authority
e. personal influence

3. Chapter 2 Quiz 3
The honeymoon effect occurs when a newly hired athletic trainer is granted more authority to implement decisions than is standard in that position.

*a. True
b. False

4. Chapter 2 Quiz 4
The type of leadership that involves the simple exchange of one thing for another in a relationship between two people is

a. transformational
b. counterpower
c. influential
*d. transactional
e. counteractional

5. Chapter 2 Quiz 5
What type of leadership transcends the day-to-day administrative requirements of operating an athletic

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training program by elevating standards through the creative use of change and conflict?

*a. transformational
b. counterpower
c. influential
d. transactional
e. counteractional

6. Chapter 2 Quiz 6
Whose ideas were the cornerstone of the Total Quality Management (TQM) movement?

a. Douglas McGregor
*b. W. Edwards Deming
c. Kurt Lewin
d. Mintzberg
e. Henri Fayol

7. Chapter 2 Quiz 7
The element of the leadership process that involves planning, decision making, and coordination of a group of people's activities to implement a common goal is

a. power
b. authority
*c. management
d. Total Quality Management
e. training

8. Chapter 2 Quiz 8
Which of the following forms of communication is the least effective?

a. face-to-face communication
b. telecommunication
c. written communication
*d. communication through a third party
e. memo notification

9. Chapter 2 Quiz 9
Interference in the communication process is common and is inherent in all methods used to transmit a message.

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*a. True
b. False

10. Chapter 2 Quiz10
The Peter Principle states that

a. all athletic trainers should aspire to become managers
*b. an athletic trainer may become a manager without adequate training
c. policies and procedures should not be developed within the framework of a sports medicine team
d. athletic trainers should use their power as leaders to implement policy
e. influential leaders will be more effective administrative managers

11. Chapter 2 Quiz11
The level of listening that involves paying particular attention to specific kinds of information is

a. directed
b. exploratory
c. passive
*d. analytical
e. attentive

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